



Southern Tier of New York Chapter

March 2017

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Binghamton WINS APICS Student Competition!

Albany, NY – The 2017 APICS Northeast District conference was the home of this year's Supply Chain Problem Solving competition which attracts students from the top business schools in the northeast. At the March 4th competition, students from Binghamton University won First Place and Third Place, with the First Place team beating the entire graduate track to claim the Grand Prize!

This year two teams from Binghamton University coached by Don Sheldon (and sponsored by the Southern Tier APICS chapter) competed on March 3rd – 4th in Albany against colleges and universities from all over the northeast.

The APICS Northeast District holds this event each year, with notable schools including Rutgers, UConn, UMass Amherst, SUNY Buffalo, Clarkson, Quinnipiac, and Northeastern University. For the fourth year in a row since first competing in 2014, Binghamton University has had a team place among the top three.

Last year at the 2016 Student Competition the teams from BU swept the competition, taking 1st, 2nd, and 3rd place in the undergraduate track, as well as beating the graduate level 1st place team for the Grand Prize.

This year, our first place team beat 15 graduate-level class teams for the Grand Prize which includes sponsorship for a trip to San Antonio, TX to compete in the APICS International Competition! Congratulations to our student teams and their coach Don Sheldon, CFPIM, CIRM & CSCP, STAPICS Board Member, and professor of Supply Chain Management at Binghamton University.

(Photos from event continued below)

HUGE DEAL! APICS Course Update—CPIM and CSCP

The next APICS CPIM offering is ECO (Execution and Control of Operations). This class is being populated by BAE, and AMETEK so far and has several openings if you are interested. **Because of a grant, we can offer seats for an amazing \$325 savings off normal prices! The cost for members and non-members is \$250 and it includes the book! Don't miss out on this. There will never be an offer like this one!** This course starts Wednesday 5 April. If interested, contact Director of Education Don Sheldon at dsheldon@sheldoninc.com

We are always ready to start any course there is interest in. We would especially like to offer a CSCP class. If any of you are interested, let us know. CSCP certification has gained great respect in the supply chain career path. We need only 5 signed up to run any class. We can run multiple classes at the same time if the 5 minimum is met in each one. We also can also offer classes at your company's facility if there is a need/desire. Just let us know. We have 2 companies currently taking advantage of that process.

Please contact dsheldon@sheldoninc.com if you have training needs you would like to see offered. This includes any of the CPIM courses as well as APICS Lean, APICS Principles, and/or APICS CSCP or APICS's new CLTD certification offering.

Photos from Northeast District Case Competition



The student teams from Binghamton University with coach Don Sheldon



Southern Tier APICS President Dave Gardner (behind podium) with the group of volunteers at the Northeast District conference

Board of Director Positions Available

We are looking for BOD (board of directors) members to serve on the local, Binghamton, NY chapter of APICS. We need people to:

1. Help market events and activities
2. Help schedule activities
 - Dinner talks
 - Factory tours
 - Ball games
 - Etc.
3. Take notes at BOD meetings once a month
4. Help with C-Bar (chapter benchmarking and reporting) for APICS Corporate
5. Other projects as determined

What are the requirements?

- APICS Membership
- Breath and heartbeat

What do you get for it?

- Improve your resume with officer status in APICS
- Comradery and networking
- Free food. BOD meetings include dinner and are held monthly

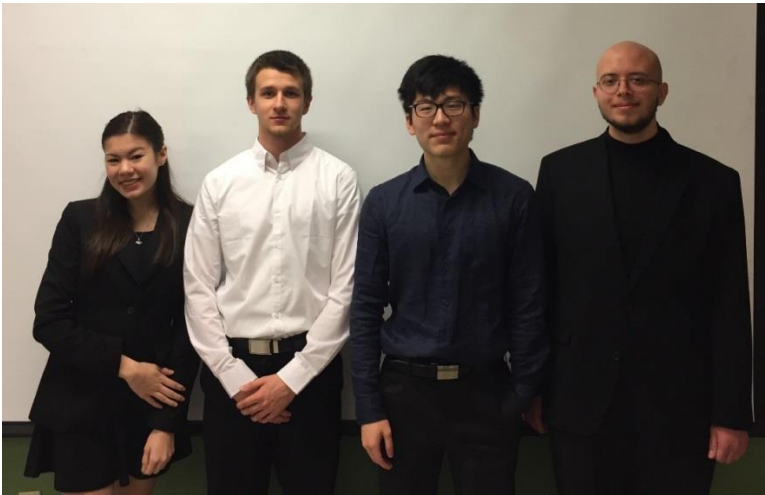
B.O.D. positions will be voted on at our May 10th meeting and member appreciation day. All members are eligible for board positions.

Contact Dave Gardner at dgardner@emtmetals.com or Don Sheldon at dsheldon@sheldoninc.com

Binghamton University's student APICS Chapter update

Don Sheldon and Peter Behan, president of the Binghamton University's Student APICS Chapter have been asked to do a webinar for APICS corporate in March. The focus on this webinar is mentoring student chapter success. The Binghamton University APICS Student Chapter currently has over 400 members and is very healthy and active! We are proud of their effort. The webinar is Thursday 9 March at 11:45. (For a link to access the webinar, email dsheldon@sheldoninc.com)

Also, the APICS Student Chapter at Binghamton University just held its first annual Case Competition. The case was a Harvard case about Uber and its competition, Fasten. The finals were held Saturday, 25 February from 12 to 1pm. The winners were:



Lucy Wong, Jason Hu, Kutay Karaca, Damian Kolnierowicz



James Allen, Darren Yu, Barbara Perez

We congratulate you for your hard work and involvement with your chapter!

Thank you!

Don Sheldon

Director of Education

Southern Tier Chapter of APICS dsheldon@sheldoninc.com

Have News or Items of Interest?

To have it included in next month's newsletter email it to jedestrada.writer@gmail.com by next month's Board of Directors meeting on April 12th.

**SPACE
AVAILABLE**

Board of Directors 2017

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Dave Gardner, CPIM
dgardner@emtmembers.com

Director of Education/2nd Director of Student Relations

Don Sheldon, CFPIM CIRM CSCP
dsheldon@sheldoninc.com

Secretary

Debbie Unkel, CPIM
deb.unkel@raymondcorp.com

Student Chapter Liaison

Samar Al-Hihi
salhihi1@binghamton.edu

Director of Marketing

Open

Director of Membership/Director of Chapter Standards/Director of Online Publication

Lee Schechter , CPIM
lschechter@stny.rr.com

Executive VP /Director of Finance

Steve Whited
steven.whited@acco.com

Director of Programming

Steve Stanchak, CPIM
sstanchak@stny.rr.com

Director of Communications and Publicity

Jed Estrada
jedestrada.writer@gmail.com

**Southern Tier APICS
PO Box 1197
Binghamton, NY 13902**

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