



Southern Tier of New York Chapter

January - February
2017

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Binghamton University Student Chapter Updates For 2017 Spring Semester

The APICS Binghamton University Student Chapter is excited to begin the start of a New Year and semester! We are looking forward to new opportunities and experiences while continuing to learn about all that Operations Management has to offer. Since our establishment in 2015, we have been able to offer approximately five events per semester and have grown our listserv to 494 members. We will use this as a base and will continue to grow for the future.

At the end of last semester, President Kasey Hill announced that she would not be enrolling in classes at Binghamton University for the Spring '17 semester due to an internship opportunity. Kasey's departure caused Peter Behan, previously Vice President, to step in and take over as President while APICS also welcomed Collin Malatesta as our new Vice President. The chapter is excited for this new leadership team to work with the group to and help to bring more success through the implementation of a case competition planned for the end of February and the goal of hosting events every two weeks.

The case competition has been facilitated with assistance from Professor Donald Sheldon and will span the dates Feb 9th-Feb 25th. We are expecting a good turnout with approximately ten teams and are confident that the experience will be positive for all involved. The Student Chapter has been working hard to bring in experts from throughout the Southern Tier to allow our members to more fully understand the role of Supply Chain/Operations professionals in business. We are looking forward to the future and will continue to update as time goes on.

Peter Behan, BU APICS Chapter President

Information for upcoming Train the Trainer Course

When: March 05, 2017

8:00 AM to 5:00 PM

Where: Albany Marriott

189 Wolf Road

Albany, NY 12205

Who: Anyone!

This course is not just for APICS Instructors! The course is designed for:

- Employees from any type of organization: profit or non-profit, public or private, service or manufacturing.
- Operations Manager, supervisors, leads
- Sales representatives responsible for giving verbal presentations or training other employees
- Human Resources presenters or trainers

The two-day interactive APICS Train The Trainer course prepares supply chain and operations management professionals to teach adult training and APICS instructor development courses. This APICS course provides 8 lesson plans for instructors with a successful and workable methodology that can be applied to teaching any subject.

This interactive two-day 8-lesson class includes these topics:

- the training process
- learning objectives and lesson plans
- effective media selection and use
- learning styles, communication and motivation
- dealing with learner challenges
- training evaluation

Workshop participants also design and deliver practice presentations and receive feedback.

Cost for this program will be \$850.00

Reserve your spot by emailing

joeshedlawski@gmail.com

Southern Tier APICS Update from Don Sheldon, Director of Education

APICS Courses – We are offering APICS CPIM courses currently through SUNY Broome for BAE, AMETEK, Datum, and Sanmina but have had no interest recently for a public course. We continue to offer training in whatever APICS subject areas that generate appropriate interest. As always, we need only 4-5 people signed up to run any class. We can run multiple classes at the same time if the 4-5 minimum is met in each one. We also can also offer classes at your company's facility if there is a need/desire. Just let us know.

Please contact dsheldon@sheldoninc.com if you have training needs you would like to see offered. This includes any of the CPIM courses as well as APICS Lean, APICS Principles, CLTD and/or APICS CSCP.

Binghamton University Case Competition – We are preparing and excited about having two teams from Binghamton University compete in the Northeast District Student Case Competition! It will be very difficult to do as well as the 2016 teams from BU did (1st, 2nd and 3rd)! The competition will be held in Albany, NY on 3-4 March. Anyone who is interested in attending, let me know and I will give you more information.

In Closing – Again, let us know if there are training needs you want to see offered. We are ready and happy to fill the need!

Thank you!
Don Sheldon, Director of Education

Have News or Items of Interest?

To have it included in next month's newsletter email it to jedestrada.writer@gmail.com by the March Board of Directors meeting on March 8th 2017.

Opportunities Available for Board of Director Positions

We are looking for BOD (board of directors) members to serve on the local, Binghamton, NY chapter of APICS. We need people to:

1. Help market events and activities
2. Help schedule activities
 - Dinner talks
 - Factory tours
 - Ball games
 - Etc.
3. Take notes at BOD meetings once a month
4. Help with C-Bar (chapter benchmarking and reporting) for APICS Corporate
5. Other projects as determined

What are the requirements?

- APICS Membership
- Breath and heartbeat

What do you get for it?

- Improve your resume with officer status in APICS
- Comradery and networking
- Free food. BOD meetings include dinner and are once a month, usually at the Brass Lantern Tavern across from the Front Street Price Chopper—good food!

Contact Dave Gardner at dgardner@emtmets.com or Don Sheldon at dsheldon@sheldoninc.com

**SPACE
AVAILABLE**

Board of Directors 2017

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Dave Gardner, CPIM
dgardner@emtmets.com

Director of Education/2nd Director of Student Relations

Don Sheldon, CFPIM CIRM CSCP
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Secretary

Debbie Unkel, CPIM
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Student Chapter Liaison

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